

DRAFT FINANCIAL STRATEGY

OUR PLACE CLUTHA DISTRICT COUNCIL LONG TERM PLAN 2024/34



MANAGING OUR FINANCES

This financial strategy outlines the financial mix we're proposing to support the Clutha District as a great place to live, work and play, now and into the future.

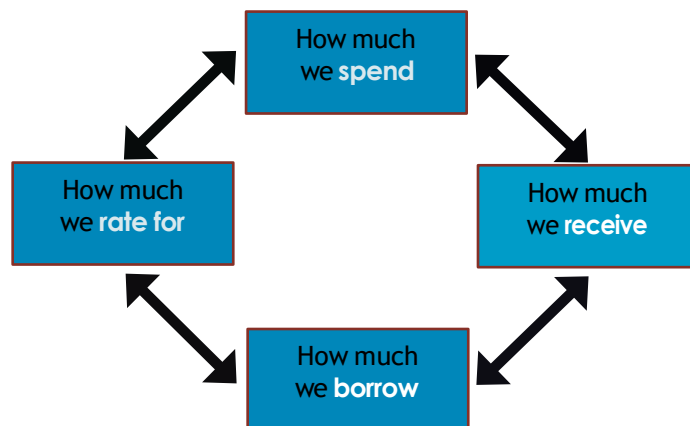
Credit Rating

A critical assumption in the Financial Strategy is that Council will obtain a credit rating by 30 June 2024.

Overall our district is facing some challenges, things are really tough and the world has shifted since our last long term plan. In recent years we've supported initiatives to promote growth in the district and it's great to see progress on this. Our district has begun growing and our overall outlook is positive despite the unprecedented challenges that have come our way. Moving forward, we are continuing the momentum of recent years, with our focus on continuing towards making Clutha a great place to live, work and play. We're also open for business in terms of visiting and investing here. We have worked in previous years to keep rates at an affordable level

and annual rates increases to a minimum in response to the cost of living, this has created a funding gap that we now need to close. Funding demands on local government are exceeding what it is capable of achieving and we are not exempt. Councils funding model is complex and not comparable to a household or business. We rely mostly on ratepayers to finance us and this has put Council and its communities under prolonged financial strain. The need for the continued provision of three waters services to our communities following the recent repeal of three waters legislation is having a significant financial impact. Council is intending to use what it has available to fully support our residents and ratepayers now, and into the future.

WHAT'S IN THE FINANCIAL MIX?



From a financial point of view there are four key parts in the mix, and they are closely linked - what happens with one influences the others. Council can decide how much we spend, how much we rate for and how much we borrow. How much we receive is outside of our direct control, but it is an important part of the mix. Find out more about these key parts, and the mix we're proposing, in this strategy.

OUR FINANCIAL STRATEGY AIMS TO ENSURE:

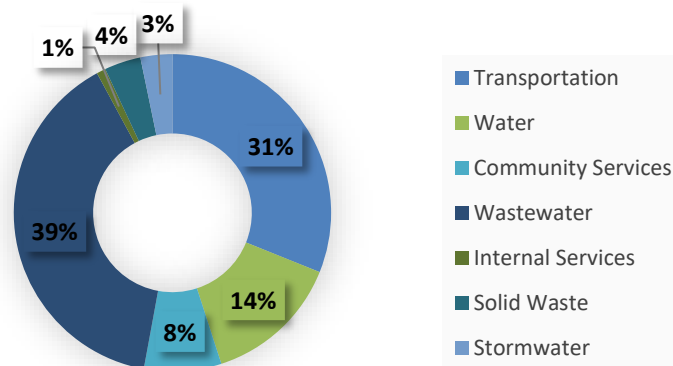
- We prioritise investment in infrastructure that balances cost, risk, and service levels.
- Everyday costs for services are generally met from everyday revenues.
- We aim for rates to be affordable, fair, and equitable, with increases set to provide certainty to ratepayers.
- Future ratepayers using services created today pay their share, with the appropriate (prudent) use of debt.

WHAT WE'RE PROPOSING TO SPEND

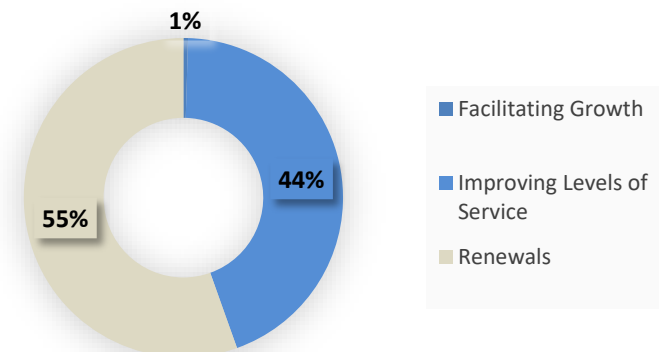
TABLE: OVERALL ASSET BUILD PROGRAMME 2024/34(\$M)

| ACTIVITY AREA | FACILITATING GROWTH | IMPROVING LEVELS OF SERVICE | RENEWALS | TOTALS |
|--------------------|---------------------|-----------------------------|------------|------------|
| Transportation | 0 | 1 | 133 | 134 |
| Water | 0 | 30 | 30 | 60 |
| Community Services | 2 | 2 | 30 | 32 |
| Wastewater | 0 | 151 | 18 | 169 |
| Internal Services | 0 | 1 | 3 | 4 |
| Solid Waste | 0 | 1 | 15 | 16 |
| Stormwater | 0 | 4 | 10 | 14 |
| TOTALS | 2 | 190 | 239 | 431 |

Our Proposed Mix of Capital Expenditure by Activity 2024/34 (\$M)



Our Proposed Mix of Capital Expenditure by Type 2024/34 (\$M)



FACILITATE REGENERATION & RESPOND TO DEVELOPMENT PRESSURE

Our Approach: We plan for and are adaptive to regeneration and enable private investment where it will benefit our community's well-being.

What we will focus on:

- Setting direction for where and what type of development should occur for infrastructure, suburban development and economic growth.
- 3 Waters (Drinking Water; Waste Water; Stormwater) network extensions into current Transitional Zones,
- Managing demand in our rural and urban water schemes, and where viable, supplying more capacity.
- New Community Housing Builds proposed.
- Use all Council's procurement tools to achieve greater gains for our local economy, tourism, workforce and environment.

IMPROVE LEVELS OF SERVICE

Our Approach: We prioritise investment in infrastructure that balances cost, risk, and service levels.

What we will focus on:

- Upgrading rural and urban water schemes to comply with NZ Drinking Water Standards.
- Upgrading wastewater infrastructure to improve the quality of discharges to the environment.
- Increasing the capacity of stormwater infrastructure to reduce the risk of localised flooding.
- Investing in the Milton Mainstreet and the Balclutha Streetscape including completion of Te Pou o Mata Au carpark facility.
- Strengthening our bridges to carry high productive motor vehicles.



TAKE CARE OF WHAT WE'VE GOT (RENEWALS)

Our Approach: We're aiming to have the funds needed to replace infrastructure when it wears out (renew assets at the end of their economic life).

What we will focus on:

- Renewals of our rural and urban water schemes to increase capacity and comply with NZ Drinking Water Standards.
- Additional Water Reservoir Tanks to our rural and urban water schemes to increase water capacity
- Efficient road maintenance.
- Continuing with our 'fast-tracked' bridge replacement programme.
- Securing the future for Mt Cooee Landfill.
- Improved Pump Stations across the District for wastewater management
- Milton Pool/Library Renewal
- Renewals of Balclutha and Lawrence Library Buildings
- Upgrades of the Balclutha Swimming Pool Filters
- Upgrades to public conveniences across the district

HOW MUCH WE'RE PROPOSING TO BORROW

OUR APPROACH: FUTURE RATEPAYERS USING SERVICES CREATED TODAY PAY THEIR SHARE, WITH THE APPROPRIATE (PRUDENT) USE OF DEBT.

Until recently we have not had significant debt¹, and have used our various reserve funds built up over time when we have needed funding for infrastructure projects, we refer to this as internal borrowing. In recent times we have moved towards using debt.

Borrowing is a key component of recognizing the intergenerational equity principle, and recognising that the cost of long-term assets should be met by ratepayers over the life of those assets.

Going forward we're proposing to continue to keep our investment portfolio intact and borrow more-

In light of significant capital expenditure plans, particularly as a response to the demands for improving water infrastructure, we need to increase our debt to fund what is not provided for by way of capital subsidies, development contributions and depreciation. Particularly:

- The cost of providing three-waters services and building three-waters infrastructure has significantly increased,
- The three-waters activity also has to fund two years of deficits for the unbudgeted higher costs of operations and the cost of transitioning to providing the services in-house

Limit on Debt

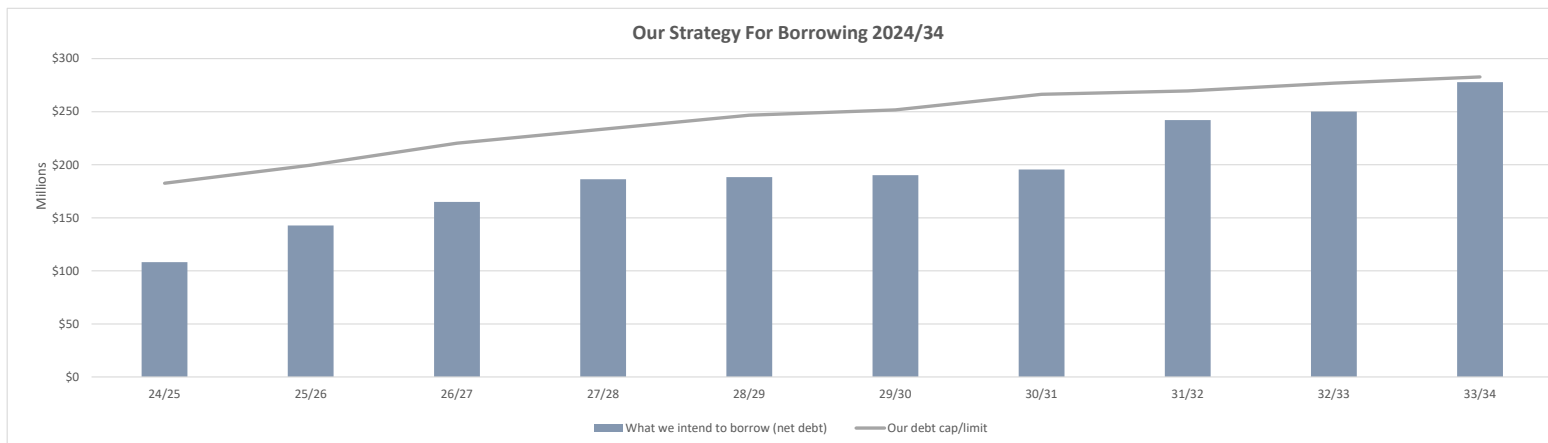
We have set ourselves a limit that net debt will not exceed more than 280% of annual revenue. This limit is assuming we obtain a credit rating by 30 June 2024.

- Our capital works program has significantly increased, and we have achieved much higher percentages of project completion with consequential higher demands on cash flow,
- Significant escalations in cost of investing in our infrastructure and providing our services,
- The aggregate of the consequences of decisions taken to keep rates within Council's 4% rates cap (reducing depreciation, paying interest only on loans, using Council's reserves rather than hand them over to a Water Entity), and of all of the above reasons, meant Year 1 of the Long Term Plan had an unsustainable rates increase, so much so Council has decided to borrow more to spread the impact of the rates rises over a number of years.

Investment in capital expenditure is the major driver of the projected increase in borrowings, to meet demand and essential investment in infrastructure to improve levels of service.

Council has carefully considered the timing of the capital programme and the associated borrowing requirements to ensure that we can best meet statutory requirements and the needs of current and future generations.

¹Debt refers to net debt which equals borrowings less investment and cash in the bank.



HOW MUCH WE ARE EXPECTING TO RECEIVE

OUR APPROACH: TO MANAGE OUR INVESTMENT FUNDS AND OTHER INVESTMENTS BY TAKING A PRUDENT APPROACH TO RISK AND RETURN.

Council maintains investments to:

1. Use some of the income to help reduce rates.
2. Help fund the development and growth outcomes of the district i.e. support our community’s well-being through the priorities in our Living & Working in Clutha Strategy and Our Place community plans.
3. Make sure we have money set aside to cover our share of replacing assets destroyed or damaged in a natural disaster. This includes what we call our emergency fund, and also our self-insurance fund (refer to the Financial Resilience section for more information).
4. Invest amounts held in restricted and Council created reserve funds, including amounts held for future expenditure (depreciation reserves).

Targets on Investments

Overall, we want to maximise investment returns while preserving ratepayer funds. We’re targeting to earn an average of 5.25% for returns on our investment portfolio during the next ten years through to 2034. We’re proposing to use some of it (\$9.7M) to reduce rates. We’re forecasting the value of the fund will grow by from \$30.2 M to \$39.1M. But what we receive is dictated by many factors outside our control. If we receive better returns, we will decide the best way to use them, in keeping with the reasons Council maintains investments. These main reasons are outlined (left). If we receive less returns than budgeted Council is prepared to use equity to meet our annual commitments.

Types of Investments

For our size, we have a large investment portfolio. To ensure we get the best return we can, Council has outsourced the management of its investment portfolio, with an instruction to split the portfolio 50% in growth assets and 50% in income assets. Within these broader categories certain investment allocation ranges have been agreed to manage risk and returns. Council has a minor shareholding in Civic Assurance equity shares and borrower notes in the Local Government Funding Agency which increase as debt increases.



HOW MUCH WE'RE PROPOSING TO RATE

OUR APPROACH: WE'RE AIMING FOR RATES TO BE AFFORDABLE, FAIR AND EQUITABLE, WITH INCREASES SET TO PROVIDE CERTAINTY TO RATEPAYERS.

Rates are one of the most important sources Council uses to fund the cost of its services. We have unavoidable cost drivers particularly for water, sewerage, and stormwater, that will affect ratepayers who receive these services. Our historic approach is no longer sustainable with the recent changes in three waters reform and our assumption for the purposes of this Long-Term Plan is that this Council is now going it alone. The proposed significant increases reflect this, but we're proposing to keep our overall rates down in a number of different ways.

Our proposed mix for keeping rates down

This strategy is planning to:

1. Use debt and borrowing to our advantage to spread the costs across generations for our asset build programme.
2. Use debt and borrowing to spread the impact of the year 1 unsustainable rates increase.
3. Subsidise rates using income from investment returns.

Note:

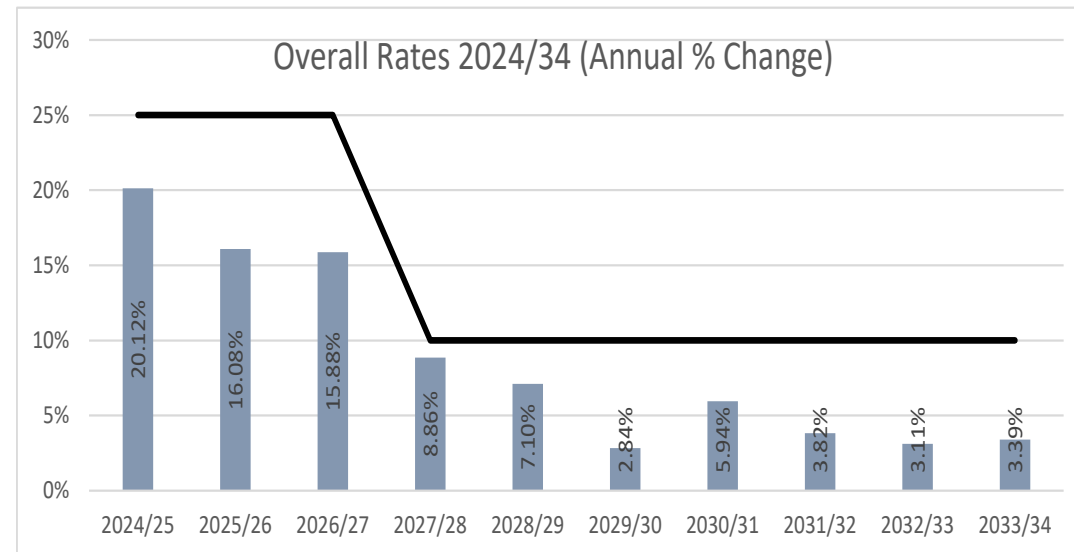
This would mean higher overall rates in years one to three than we have historically had, dropping in years four to ten. This primarily affects three waters and the ratepayers who receive these services.

Smoothing rates

Council applies 'smoothing' of its funding profile and year on year rates changes. This has been achieved by loan funding additional water operational costs in years one and two and repaying this in later years. The alternative to this is a 44.49% rate change in year 1.

Limits on rates increases

We expect our overall rates to increase substantially in the first three years of the Long Term Plan as we include costs associated with the ongoing provision of the three waters services, then to reduce for the remaining years. We have self-imposed limit not to increase overall rates by more than 25% per annum for the first three years of the Long Term Plan, dropping to no more than 10% for the remainder of the ten years. There is a lot of uncertainty and factors outside our control. We're proposing to be flexible and adaptive where part of this approach will involve reviewing overall rates when we update our financials on an annual basis and look at our mix.



This graph is based on the option of smoothing the rates being chosen and is subject to the outcome of consultation.

FINANCIAL RESILIENCE

OUR APPROACH: TO MAINTAIN FINANCIAL RESILIENCE BY HAVING FUNDS, DEBT CAPACITY AND INSURANCE SUFFICIENT TO FUND OUR ASSESSED MAXIMUM PROBABILITY LOSSES.

Our Resilience for Unplanned Events and the Unknown

This strategy provides for the everyday maintenance of assets and the renewal of assets at the end of their economic life. Unplanned events would require earlier than planned investment. These events, if they occur, could result in significant unplanned operating and capital costs.

The risk is reduced in the Clutha District because of its size and the number of widespread communities, reducing the likelihood of extensive damage throughout all critical infrastructure at the same time.

But any major event would impact on Council through the need for immediate funding, and depending on the scale, duration and location of the event, there could be unforeseen costs in terms of damage to Council assets.

To make sure we are prepared for unplanned or unexpected events, we have the following mix we can call on:

1. Insurance cover for above ground assets and a self-insurance fund for underground assets.
2. An emergency fund to draw against should it be needed.

Three Waters Reforms

Under the previous government, work was underway to remove the Three Waters from Council's core business and place it in a new entity with its own funding structure. The government's recent decision to scrap the Three Waters Reform Program has put responsibility back on councils. The return of Three Waters has meant we are:

1. Expecting to receive a credit rating such that our capacity to get debt will be increased to 280% of revenue.
2. Considering the impacts of additional debt and the requirements of maintaining a credit rating into the future.
3. Smoothing the year 1 unsustainable rates increase to make it less onerous but spread over more years by using debt.

Mitigating and Adapting to the Impacts of Climate Change

Council is committed to better understanding and preparing for changes to our local climate.

Investigative research we commissioned during 2020 revealed that overall the district is expected to get warmer and wetter, with more water likely flowing through the Clutha River.

These changes may bring opportunities, such as overall warmer weather conditions and improved winter pasture

growth. But they are also expected to bring challenges, such as heavier and more frequent flooding. Sea level rises are also expected to affect some of our coastal settlements in the longer (80- 100 year)

term. The modelling done specifically for our region gives us the opportunity to plan changes to our infrastructure over time.

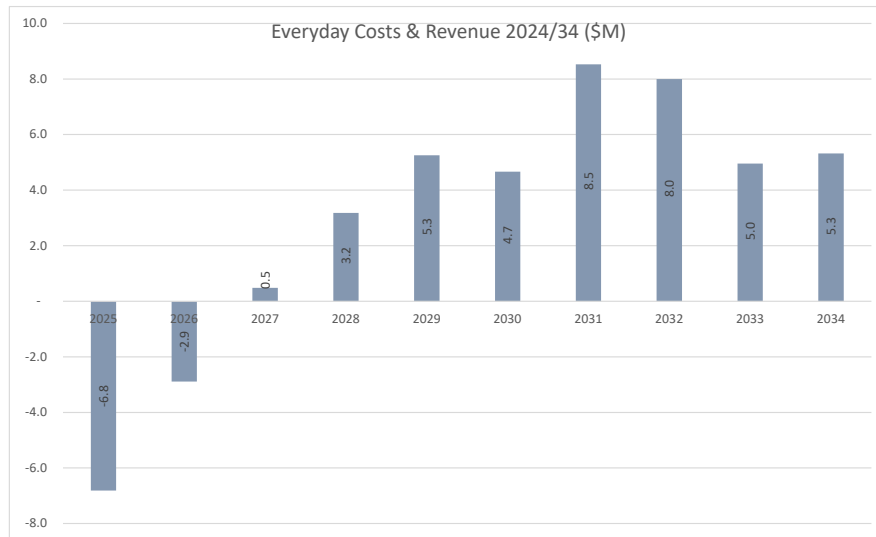
Several adaptation efforts include the Milton Sewer Treatment Plant that has already been raised to accommodate flood events. The Greenfield combined rural water scheme takes into account flood and water quality issues on the Waitahuna and Tuapeka rivers with the view to source water and place water treatment plant infrastructure on the Clutha River.

Council's draft Climate Change Strategy provides a common framework through which climate change work can be coordinated within Council and between other agencies. It will apply to all of Council's activities and operations and will be considered at all levels of decision making. The Strategy prioritises five key areas covering: emissions, coastal and flood defenses, leadership, governance and education, land use and built environment and infrastructure

BALANCING THE BOOKS

OUR APPROACH: EVERYDAY COSTS FOR SERVICES ARE MET BY EVERYDAY REVENUES

Council aims to have a balanced budget, where we ensure our everyday costs (operating expenditure) are covered by our everyday revenues (operating revenue). This is not the case in the first two years of the Long Term Plan as we smooth the rates increases arising from the costs associated with the continued provision of three waters.



Council has an exception to a balanced budget in the first two years of the strategy. This relates to Councils’ decision to loan fund increased costs relating to continued provision of three waters to our communities in the first two years of the long term plan and repaying these over the next four years. It is considered to be the only sustainable way of achieving the required revenue increases over time.

TABLE: OVERALL FORECAST SPENDING & FUNDING 2024/34(\$m)

| | Operating Spend 2021/31 | Capital Spend 2021/31 | Funding of capital and operating spend |
|----------------------------------|-------------------------|-----------------------|--|
| Rooding | \$150m | \$134m | Rates 34% Other 66% |
| Water | \$195m | \$60m | Rates 73% Other 27% |
| Community Services | \$104m | \$34m | Rates 73% Other 27% |
| Sewerage | \$69m | \$169m | Rates 35% Other 65% |
| Economic & Community Development | \$17m | \$0m | Rates 100% Other 0% |
| Community Leadership | \$21m | \$0m | Rates 100% Other 0% |
| Regulatory | \$42m | \$0m | Rates 53% Other 47% |
| Solid Waste | \$44m | \$16m | Rates 42% Other 58% |
| Stormwater | \$26m | \$14m | Rates 75% Other 25% |

LOOKING FORWARD TEN YEARS TO 2034

WE BELIEVE THIS FINANCIAL STRATEGY WILL ENSURE THE FOLLOWING ON BEHALF OF THE DISTRICT:

- **Provide funding to meet the costs of taking care of what we have, improve what we've got, and encourage growth where there are opportunities to do so.**
- **Mostly everyday costs for services are met from everyday revenues.**
- **Provide certainty to ratepayers about rates increases.**
- **Inform the community of the challenges we are facing, especially around the provision of three waters.**
- **Address the increased costs of providing three waters including previous deficits**
- **Enable the use of borrowing where required.**
- **Make sure we have the financial resilience and means available to manage the unexpected.**

Giving of security on borrowings

Council from time to time borrows externally to meet short to medium term funding shortfalls. This includes a committed bank facility (Multi Option Credit Line or bank overdraft facility) and borrowing from the LGFA by way of a Debenture Trust Deed. Council has entered into a "negative pledge" including future general rates as security for these lending facilities. A negative pledge essentially is borrowing without security that involves a promise by Council that it will not grant security over any assets to any other lender or creditor. A negative pledge is granted on the basis that Council's unsecured promise to pay should of itself be adequate comfort to the lender and that none of Councils other lenders/creditors would be put in a preferred position in the event of a default.

LOCAL GOVERNMENT (FINANCIAL REPORTING AND PRUDENCE) REGULATIONS

Long Term Plan disclosure statement for the period commencing 1 July 2024

The purpose of this statement is to disclose the Council’s planned financial performance in relation to various benchmarks to enable the assessment of whether the Council is prudently managing its revenues, expenses, assets, liabilities and general financial dealings. The Council is required to include this statement in its long term plan in accordance with the Local Government (Financial Reporting and Prudence) Regulations 2014 (the regulations). Refer to the regulations for more information, including definitions of some terms used in this statement.

RATES AFFORDABILITY BENCHMARK

The Council meets the rates affordability benchmark if:

- its planned rates is equal to or is less than each quantified limit on rates.
- Its planned rates increases equal or are less than each quantified limit on rates increase.

The following graph compares the council’s planned rates with a quantified limit on rates contained in the financial strategy included in this long-term plan. The quantified limit is 25% of budgeted rates for the previous year for the first three years of the plan and 10% for the remainder.

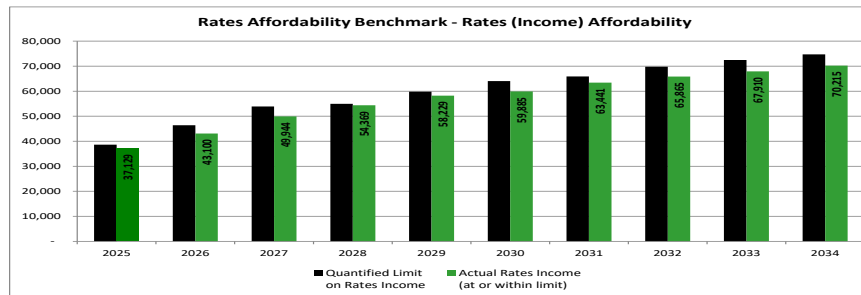
Rates (Increases) Affordability

The following graph compares the Council’s actual rates increases with a quantified limit on rates increases included in the financial strategy included in the council’s long-term plan. The quantified limit is 25% of budgeted rates for the previous year for the first three years of the plan and 10% for the remainder.

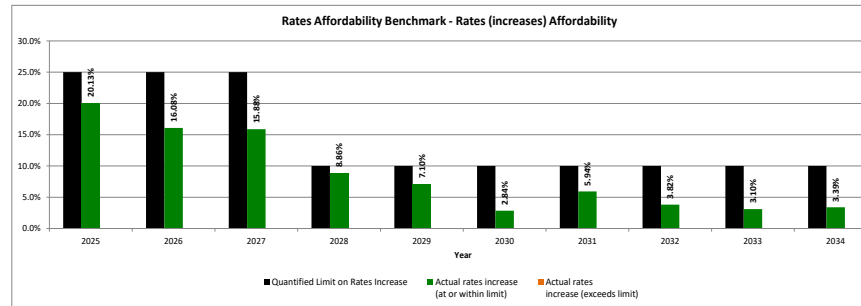
Debt Affordability Benchmark

The Council meets the debt affordability benchmark if its planned borrowing is within each quantified limit on borrowing. The following graph would compare the councils’ planned debt with a quantified limit on borrowing stated in the financial strategy included in this long term plan.

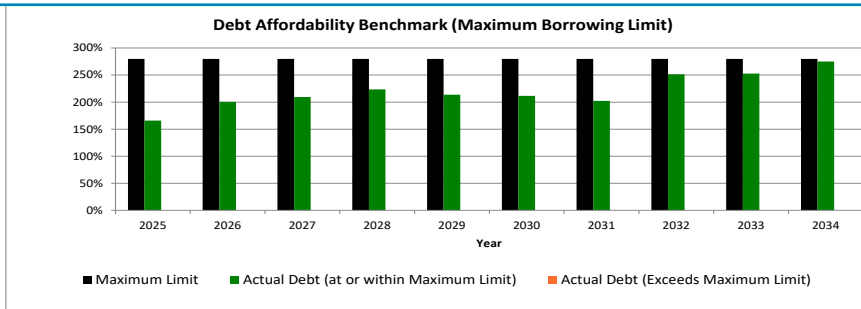
Rates Affordability Benchmark 2024/34 - \$M



Rates (Increases) Affordability Benchmark 2024/34 - %



Debt Affordability Benchmark 2024/34 - %

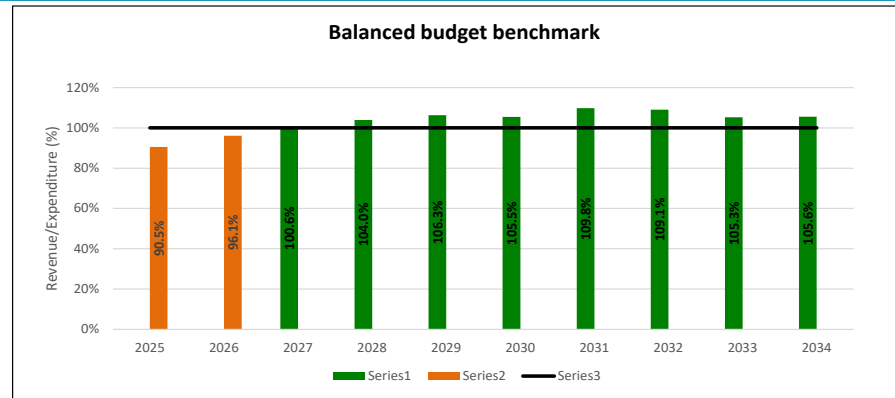


Balanced Budget Benchmark

This graph displays the Councils' planned revenue (excluding development contributions, financial contributions, vested assets, gains on derivative financial instruments, and revaluations of property, plant or equipment) as a proportion of planned operating expenses (excluding losses on derivative financial instruments and revaluations of property, plant, or equipment). The Council meets the balanced budget benchmark if its planned revenue equals or is greater than its planned operating expenses.

Council does not expect to meet this benchmark in Years 1 and 2 of the 10 reported years, as its revenue is budgeted to be greater than its expenses, this is related to increased expenditure relating to water and phasing the increased revenue required.

Balanced Budget Benchmark 2024/34 - %

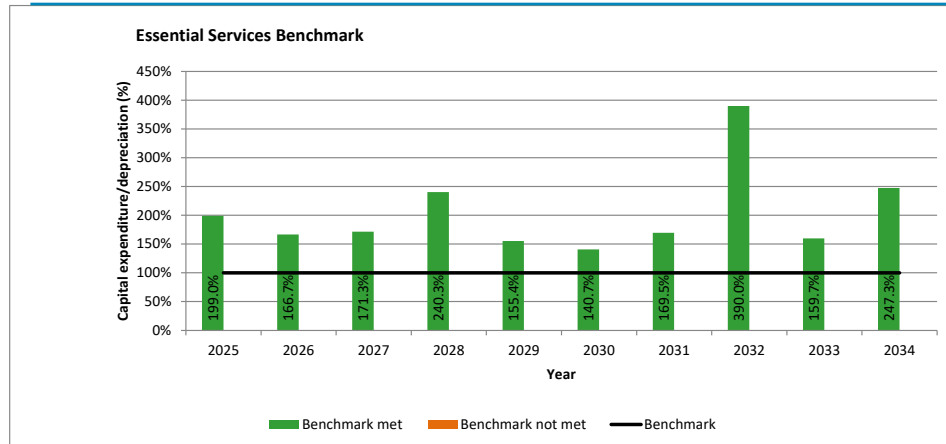


Essential Services Benchmark

This graphic displays the Council's planned capital expenditure on network services as a proportion of depreciation on network services. The Council meets the essential services benchmark if its planned capital expenditure on network services equals or is greater than expected depreciation on network services. Network services means infrastructure related to water services and roading.

Council expects to meet this benchmark in all 10 years of the Long Term Plan 2024/34.

Essential Services Benchmark 2024/34 - %

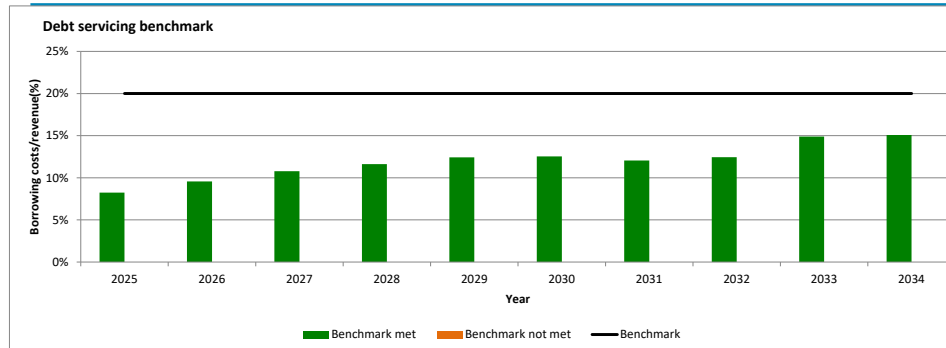


Debt servicing benchmark

The following graph displays the Council's planned borrowing costs as a proportion of planned revenue (excluding development contributions, financial contributions, vested assets, gains on derivative financial instruments, and revaluations or property, plant or equipment). Council meets the debt servicing benchmark if its planned borrowing costs equal or are less than 20% of its planned revenue.

Council expects to meet this benchmark in all of the 10 reported years.

Debt Servicing Benchmark 2024/34 - %





KEY ASSUMPTIONS

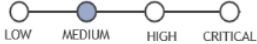

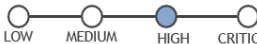
These assumptions provide underlying information for the Draft Financial Strategy 2024/34 and Draft Infrastructure Strategy 2024/54. They include the significant assumptions and the risks associated with those assumptions which have been made by the Council



in its forecasting for the 10 and 30 year period. The assumptions are based on the information available to Council in January 2024. While every effort has been made to ensure the forecasts are the Council's best estimate for the future, the actual results for the

reporting period are likely to vary from the information presented, and the variations may be material. Our approach will be to be flexible and adaptive to changes that will impact on the Clutha District and the Council.

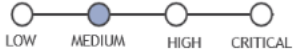
SIGNIFICANT FORECASTING ASSUMPTIONS

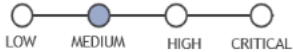
| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK | | | | | | |
|--|--|--|------|--------|--------|--------|---|--|
| <p>Residents</p> <p>Usually resident population</p> <table border="1"> <tr> <td>2024</td> <td>2034</td> <td>2054</td> </tr> <tr> <td>19,019</td> <td>20,331</td> <td>22,089</td> </tr> </table> <p>Clutha’s population is expected to have a stronger resident population growth, increasing to nearly 22,100 people by 2054. This is substantially higher than the 2020 projections, with a 0.5% annual change over 30 Years.</p> | 2024 | 2034 | 2054 | 19,019 | 20,331 | 22,089 |  | <p>Significant increases in population are not anticipated. However should that occur it might place greater demands on services such as water, sewerage, solid waste and regulatory functions. If demand changes unexpectedly due to societal or demographic changes then capital and operating expenditure forecasts could be insufficient and Council would need to reassess budgets subject to urgency. Council’s strategic approach to promote growth in the rating base and promote living and working in Clutha has been incorporated into this plan and is expected to facilitate growth in key areas e.g. in the Milton-Waiholā area.</p> <p>Forestry growth has the potential to impact on population growth however planning framework amendments to allow Council’s to have more control of forestry development mean this risk can be expected to be managed for should Council decided to do so.</p> |
| 2024 | 2034 | 2054 | | | | | | |
| 19,019 | 20,331 | 22,089 | | | | | | |
| <p>Age Demographics</p> <p>The age structure is projected to change quite significantly, with a higher proportion of residents aged 65 years and over. The proportion of children (14 years and under) and younger adults (15 to 39 years) is projected to decline A major increase in older people is likely to change the type of services and ability to pay for those services. This is unlikely to result in new activities, rather types of services and how they are de- livered. The specifications of services such as footpaths and library services may need to be adapted but overall it is unlikely to result in significantly higher costs.</p> |  | <p>The range of services utilised by older people is different from younger people. While the need for active team sports may decline there will still be demand for parks, reserves, pools, halls etc. There is expected to be increased demand for community facilities and activities such as walking and cycling. Meeting the needs of our residents is being updated through the Living & Working Strategy implementation through the Our Place Community Plans. Future demand and services are being explored and planned for as part of these updates. These include updates to services and facilities. Focus on rates and affordability is an ongoing focus for Council and this is included in the Financial Strategy.</p> | | | | | | |

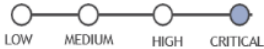
| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK | | | | | | | | | | | |
|---|-----------------------------|--|-------------|------------------------------|--------|--------|---|--|-------|-------|-------|---|--|
| <p>Visitor Growth</p> <p>District visitor numbers</p> <table border="1"> <tr> <td>2024</td> <td>2034</td> <td>2054</td> </tr> <tr> <td>Total visitors (average day)</td> <td>9,573</td> <td>10,683</td> <td>13,019</td> </tr> <tr> <td>Total visitors (peak day)</td> <td>3,633</td> <td>4,243</td> <td>5,459</td> </tr> </table> <p>Visitor population on both the average and peak day is projected to increase annually by 1.0% during the term of this strategy. Reference:</p> | 2024 | 2034 | 2054 | Total visitors (average day) | 9,573 | 10,683 | 13,019 | Total visitors (peak day) | 3,633 | 4,243 | 5,459 |  | <p>Visitor numbers may increase demand on infrastructure and services such as water supply, Sewerage, solid waste, parking, public toilets and roading. The Clutha Destination Strategy is focusing on growth in visitor revenue rather than specifically on visitor numbers. The majority of Clutha’s visitor market has been domestic and growth is anticipated to continue.</p> |
| 2024 | 2034 | 2054 | | | | | | | | | | | |
| Total visitors (average day) | 9,573 | 10,683 | 13,019 | | | | | | | | | | |
| Total visitors (peak day) | 3,633 | 4,243 | 5,459 | | | | | | | | | | |
| <p>Housing Growth</p> <table border="1"> <tr> <td>2024</td> <td>2034</td> <td>2054</td> </tr> <tr> <td>8,984</td> <td>9,576</td> <td>10,404</td> </tr> </table> <p>This plan assumes that the number of dwellings will increase at an annual average growth rate of 0.6%. Benhar, Bruce, Waihola and Taieri Mouth are expected to experience the higher growth subject to the availability of residential development and services such as proposed water service improvements.</p> | 2024 | 2034 | 2054 | 8,984 | 9,576 | 10,404 |  | <p>Economic conditions and the changing nature of the housing market could cause variations from year to year. Projections for townships are more sensitive to variation where individual developments can influence overall forecasts, as has been shown in recent times with Council-facilitated developments e.g. in Balclutha, and Kaitangata, as part of Council’s Living and Working Strategy</p> | | | | | |
| 2024 | 2034 | 2054 | | | | | | | | | | | |
| 8,984 | 9,576 | 10,404 | | | | | | | | | | | |
| <p>Rating Base</p> <table border="1"> <tr> <td>2024</td> <td>2034</td> <td>2054</td> </tr> <tr> <td>12,902</td> <td>13,613</td> <td>14,600</td> </tr> </table> <p>Council’s rating units are expected to increase incrementally on an average of 0.5% in the ten years to 2034, and 0.4% in the 30 years to 2054. Note: Historic rating base numbers actually reduced as a result of rural amalgamations but not in a physical sense.</p> | 2024 | 2034 | 2054 | 12,902 | 13,613 | 14,600 |  | <p>Increases or decreases to the rating base may affect the distribution and amount of rates to be paid. Council’s strategic approach to promote growth in the rating base and promote living and working in Clutha aims to facilitate growth in the rating base over and above the 0.4% in the medium to longer term. The impacts are too difficult to forecast in detail at this point. Note that changes to the rating base are re-forecast on an annual basis through annual plan updates.</p> | | | | | |
| 2024 | 2034 | 2054 | | | | | | | | | | | |
| 12,902 | 13,613 | 14,600 | | | | | | | | | | | |



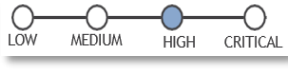
| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|---|--|--|
| <p>Council Resource consents</p> <p>It is assumed that Council will meet consent conditions and that conditions of resource consents currently held will not be significantly altered. It is assumed that updates to attain consent renewals will progress as programmed and that they can be achieved within allocated budgets.</p> |  <p>A horizontal line with four circular markers labeled LOW, MEDIUM, HIGH, and CRITICAL from left to right. A blue dot is positioned at the 'HIGH' marker.</p> | <p>When there is information about what will be required, Council has indicated it will then be in a position to assess the financial impact. If requirements increase and additional work is required for consent conditions Council will need to provide rate funding to meet the requirements or request a change of consent conditions. As external agencies' plans are developed, we expect to be in a position to provide further information. Council aims to work with other agencies to understand and stay up to date with changing standards. Resource consent renewals may be subject to the proposed Otago Regional Council Land and Water Plan currently under development, and also subject to recent the Government recent policy and legislative changes. Assessment of the implication of these matters once know.</p> |
| <p>Land use change</p> <p>District Plan changes over the last 5 years for Balclutha, Stirling, and Milton means areas of land in and around these towns are rezoned to Urban, Transitional or Industrial Resource Areas. Most of this can be serviced by extending the existing infrastructure network, which is normally done at the developer's cost. This opens more residential choices whilst sustainably managing the rural environment.</p> <p>In industrial areas, Council wants to understand what opportunities there are to provide more industrial land so that we can continue to attract businesses to our community (Our Economy) without compromising the amenity values of our urban areas (Our People, Our Environment).</p> <p>We want to ensure our communities have the provisions to sustainably grow in the future.</p> |  <p>A horizontal line with four circular markers labeled LOW, MEDIUM, HIGH, and CRITICAL from left to right. A blue dot is positioned at the 'LOW' marker.</p> | <p>Whilst a low risk due to the planning and lead in time managed via the District Plan process.</p> <p>Forestry growth has the potential to impact on land use however planning framework amendments to allow Council's to have more control of forestry development mean this risk can be expected to be managed for should Council decided to do so.</p> <p>The National Policy Statement on Highly Productive Land has the potential to restrict development outside of current town boundaries, but this is not expected to have significant impacts during the LTP period.</p> |

GENERAL ASSUMPTIONS

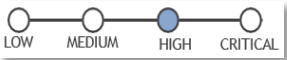


| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|--|--|--|
| <p>Climate change</p> <p>Our changing climate is an area of focus for both our communities and the Council. Council has an important role to play, particularly as the provider of critical infrastructure that underpins the daily lives of our communities.</p> <p>Council draft Clutha District Climate Change Strategy provides an understanding of the likely impacts for our district, which indicates our district will become warmer and wetter with more water flowing in the Clutha River. This brings opportunities for improved winter pasture growth and possible challenges with the potential for increase flood frequency and severity.</p> <p>Modelling done specifically for our region gives us the opportunity to make changes to our infrastructure over time. Council has begun working on its response to climate change</p> <p>Our infrastructure strategy assumes the effects of climate change will be felt gradually, allowing Council time to plan and prepare its response and options around services and infrastructure.</p> |  <p>A horizontal line with four circular markers. From left to right, the markers are labeled 'LOW', 'MEDIUM', 'HIGH', and 'CRITICAL'. The 'MEDIUM' marker is filled with a blue color, while the others are empty white circles.</p> | <p>If the impacts of climate change are felt sooner than expected there may be demands on Council’s budgets.</p> <p>Council’s ability to deliver the same level of service to the community may be impacted if climate change occurs faster than expected or to a greater extent. If this occurs it may require unbudgeted emergency work to be carried out and/ or create additional costs to mitigate impacts, such as improving protection of critical infrastructure or increasing maintenance.</p> <p>Council self-insures for underground assets to help provide for emergency work if required.</p> <p>In the short term, Council will ensure that future assets are of sufficient standard to cater for predicted climate change, including rainfall and sea level rise.</p> <p>Council’s draft Climate Change Strategy provides a common framework through which climate change can be coordinated within Council and between other agencies.</p> |

| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|--|--|--|
| <p>Natural Disasters</p> <p>The plan assumes that Council and the community will be prepared to respond to any natural hazards including floods, storm and earthquakes that might occur during the life of this plan.</p> <p>It is assumed that there will be no natural disasters requiring emergency work that cannot be funded from existing budgets, reserves, Council's insurance policies or via central government assistance.</p> |  <p>A horizontal line with four circular markers. Below the markers are the labels 'LOW', 'MEDIUM', 'HIGH', and 'CRITICAL'. A blue dot is placed on the line between 'MEDIUM' and 'HIGH', closer to 'HIGH'.</p> | <p>The timing and scope of natural disasters are unpredictable. There have been an increasing number of disasters including earthquakes and floods in New Zealand during the past decade.</p> <p>A major event would impact on Council through the need for immediate funding, and depending on the scale, duration and location of the event, there could be unforeseen costs in terms of damage to Council assets. Depending upon the severity or timing of disasters, Council may not have enough staff to rapidly manage recovery and response. The lives of residents and continuity for businesses could also be affected as key services such as water, sewerage and roads could be disrupted for considerable periods.</p> <p>The risk is reduced in Clutha because of its size and the number or widespread rural townships, reducing the likelihood of extensive damage throughout all critical infrastructure at the same time.</p> <p>Any major disaster that results in significant repair costs is likely to be funded largely by insurance and/or central government assistance. Council also has set aside an emergency fund to provide its share towards costs. It is assumed that this would be sufficient to cover Council's share of one major event. A big event will trigger the need for additional insurance cover for the next big event.</p> |



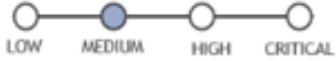
| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|--|---|---|
| <p>Legislative Changes and regulatory reforms including Three Waters Reform</p> <p>The Clutha District has experienced a transformative period in managing its three waters services since 2021, with further changes anticipated.</p> <p>In addressing past operational challenges, including legal action related to wastewater treatment non-compliance, the Council has undertaken a commitment to meet stricter Resource Consent assessments and adhere to the elevated standards set by Taumata Arowai under the new Water Services (Drinking Water Standards for New Zealand) Regulations 2022.</p> <p>To align with these enhanced requirements, the Council has bolstered its resources and engaged in new maintenance contracts for service delivery. The transition to a new asset ownership and management model under 3 Waters reform has been repealed.</p> <p>Consequently, this document presents an alternative path, albeit with less preparatory input typically afforded for an Activity Management Plan (AMP). Thus, not all data reflected herein is current due to historical gaps in information accuracy over the last three years, which affects some foundational data reliability.</p> <p>Recent developments and the high bar set by drinking water and freshwater standards have led to vastly increased capital and ongoing maintenance costs for 3 Waters. Furthermore, resource limitations and the scarcity of specialised three waters personnel have compounded these financial pressures.</p> <p>While changes to the scope of asset upgrade and maintenance work are likely to remain consistent with this AMP, consultation for the 2024–2027 Long Term Plan regarding three waters will be constrained due to these potential shifts. Significant matters will be brought to community discussion as more definitive information emerges.</p> |  | <p>Our community needs three waters services regardless of whether Council delivers or not. On this basis we have included three waters in our financial and infrastructure strategies, including the Greenfield proposal, to present the community with a complete and accurate set of financial information for the medium-term and long-term financial impact.</p> |

| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|---|--|---|
| <p>Levels of service</p> <p>This plan assumes that aside from where level of service changes have been specifically outlined and included for consultation to inform the final plan, demand for council services and customer expectations will not significantly change. It is assumed beyond those service levels raised, there will be no significant effect on asset requirements or operating expenditure. We prioritise investment in infrastructure that balances cost, risk, and service levels.</p> |  | <p>Council has defined levels of service for its planned activities that have been reviewed as part of the LTP process. Council is aiming for increased compliance with drinking water standards and resource consents. Resident satisfaction surveys generally support this key assumption and there are currently no areas of the Council's service that require significant modification.</p> <p>If higher levels of service are to be considered during the life of this plan, levels of expenditure and capital works would need to be reassessed, and would impact on rates.</p> |
| <p>Useful lives of significant assets</p> <p>The useful lives of all assets will be in accordance with the depreciation rates set out in the accounting policies of Council. It is assumed remaining life forecasts for significant assets are correct and renewal forecasts are accurate. Our Approach: We're aiming to have the funds needed, or capacity to borrow, to replace assets when they wear out (renew assets at the end of their economic life).</p> |  | <p>Useful lives are used to calculate annual depreciation. Where useful lives are incorrect the depreciation funded may be funded at the wrong level or depreciation may not have been funded for the entire life of the asset. If remaining lives vary from those predicted, renewals and replacement may have to be undertaken more or less frequently, impacting on capital budgets. There is no certainty that asset components will last exactly for their design lives. Capital projects could be brought forward in the event of early deterioration of assets. This may be partially offset by other assets lasting longer than estimated.</p> |
| <p>Revaluation of non-current assets</p> <p>The roading network and utility assets (water, wastewater, stormwater) are to be revalued in 2025/26, 2028/29 and 2031/32. Revaluations may occur more frequently if there is significant cost escalation. Infrastructure revaluations impact on the depreciation calculation. Where price levels change the depreciation funded may be at the wrong level. Revaluations are expected to be positive and not to have a material impact if the assumption is incorrect.</p> |  | <p>If price level changes are significantly higher or lower, depreciation and the funding of depreciation could be over or under stated. Depending on circumstances the revaluation period maybe shorter or longer. It is noted that the budgeted amounts include the effects of inflation. The plans and forecasts for the first three years have the most detail and confidence as the greatest amount of planning has taken place. The investments identified between four and ten years are an outline and have a reasonable degree of confidence. The forecasts beyond year 10 should be viewed as indicative estimates and will be developed further as time passes and more information is obtained.</p> |

FINANCIAL ASSUMPTIONS

| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|--|---|---|
| <p>Contracts</p> <p>This plan assumes there will be no significant variations in the price of re-tendering operating and maintenance contracts during this plan other than forecast escalation.</p> |  | <p>If contract prices were to increase significantly, Council would review the work programme and levels of service. Council is in negotiation an extension of the Solid Waste contract to coincide with possible changes related to resource consent renewal for Mt Cooee and these are expected to result in increased costs. Overall exposure is slightly lower as roading maintenance contract does not come up for renewal during the term of this plan.</p> |
| <p>Capital project costs</p> <p>On average, capital project costs will not vary significantly from estimates included in this plan.</p> |  | <p>Council has a higher level of confidence regarding capital project costs in the short term (1-2 years) of this plan but less certainty in the longer term due to possible fluctuations in the economy, consent conditions etc. Any increase in costs may result in higher loan funding requirements and rates. To mitigate this, Council has processes in place that if projects are outside a financial parameter they are reassessed.</p> |
| <p>Capital project completion</p> <p>That Council will complete capital projects as budgeted.</p> |  | <p>Based on historical completion rates there is a risk that the capital works programme will not be completed fully in any given year of this plan. Council is expecting to increase completion rates due to a number of improvements including increased resourcing for project management and procurement improvements. Several significant contracts have also been confirmed to enable delivery. Council acknowledges this is a critical risk , that it would negatively impact on timing for delivery of levels of service, and positively impact on levels of borrowing and debt and rates</p> |



| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|----------------------|-----------------------------|--|
|----------------------|-----------------------------|--|

| | | |
|---|---|---|
| <p>Price level changes</p> <p>Price level changes have been calculated using projections prepared by Business & Economic Research Ltd (BERL). The appended Price Level Changes table depicts the annual price level changes as indicated by BERL which are based upon 2023 values.</p> |  | <p>Inflation is affected by external economic factors. The result of any variations up or down will result in higher or lower rates requirements, which may also impact on the levels of service, in particular for roading, water, wastewater and stormwater.</p> |
| <p>Service Levels</p> <p>Council is proposing several service level changes including:</p> <ul style="list-style-type: none"> •Upgrading urban and rural water schemes to meet national standards •Upgrading wastewater infrastructure to improve the quality of discharges •Increasing stormwater capacity to reduce risks of localised flooding •Outside of these it is assumed service levels are expected to remain unchanged. |  | <p>If Council has not adequately engaged with the community on statutory requirements on changes to service levels or service levels are perceived to be unaffordable and not accepted by the community.</p> |
| <p>Forecasted return on investments</p> <p>A return of 5.25% is budgeted for returns on investments.</p> |  | <p>Investments are an important part of our financial mix, so any changes in returns could have a major impact. Any significant drop of interest rate will mean lower returns than anticipated and impact on the amount we can use to off-set rates or put into projects that promote living and working in Clutha. There is a level of certainty in years 1-2 with increasing uncertainty after that. The risk is partly mitigated by re-forecasting on an annual basis through annual plan updates.</p> |

Sensitivity Analysis on Forecasted Return on Investments


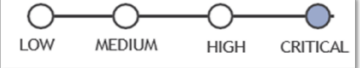
| | LTP (1.0)% \$M | LTP \$M | LTP 1.0% \$M |
|-------------------------------------|-------------------|------------|-----------------|
| Rate of Return | 4.25% | 5.25% | 6.25% |
| Closing Value in 2034 | 34.9 | 38.3 | 41.7 |
| Total Interest Earned Over 10 years | 14.4 | 17.8 | 21.2 |

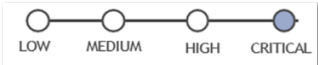


| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|----------------------|-----------------------------|--|
|----------------------|-----------------------------|--|

| | | |
|---|---|--|
| <p>Expected rates on borrowing</p> <p>Interest on existing and new internal borrowing is allowed for at 5.25% over the term of the borrowing.</p> |  | <p>Minimal impact. There is a level of certainty in years 1-2 with increasing uncertainty after that. The risk is partly mitigated by re-forecasting on an annual basis through annual plan updates.</p> |
| <p>Expected level of external borrowing</p> <p>As a result of an updated focus on maximising investment returns, Council’s level of liquidity is expected to change, and external borrowing is forecast during this LTP. Council is part of the Local Government Funding Agency (LGFA) as a guaranteeing borrower. A forecast rate of 5.25% has been used as the average cost of borrowing</p> |  | <p>The risk is partly mitigated by re-forecasting on an annual basis through annual plan updates. A change in interest means the rating requirement for the cost of financing as well as the loan repayment would change as illustrated in the sensitivity analysis below.</p> |

Sensitivity Analysis on Forecasted Rate on External Borrowings

| | LTP (1.0%) \$M | LTP \$M | LTP 1.0% \$M |
|-----------------------------------|-------------------|------------|-----------------|
| Rate of Borrowing | 4.25% | 5.25% | 6.25% |
| Total Interest Paid Over 10 years | 78.1 | 96.5 | 114.8 |

| | | |
|--|---|---|
| <p>Renewable or otherwise of external funding</p> <p>Cash flow deficits managed through Westpac multi- option credit facility can also be used if needed to meet medium-term lending requirements.</p> |  | <p>Higher cost of short-term borrowing and inability to meet liquidity shortfalls.</p> |
| <p>Credit Rating</p> <p>Council will obtain a credit rating from Fitch Ratings of AA- or above and will maintain this for the ten years of the plan. There will be significant amount of work required to maintain the credit rating, but it will provide an additional level of comfort.</p> |  | <p>Not obtaining a credit rating will affect out ability to borrow from the Local Government Funding Authority and obtain lower interest rates.</p> |

| WHAT WE HAVE ASSUMED | LEVEL OF UNCERTAINTY (RISK) | REASON FOR UNCERTAINTY, IMPACT OF RISK |
|--|---|---|
| <p>NZ Transport Agency Waka Kotahi Financial Assistance Rate</p> <p>A major source of funding for our transportation network comes from NZ Transport Agency (NZTA), Waka Kotahi. A baseline level of funding (67%) has been confirmed by NZTA for Years 1 to 3 for the operation, maintenance, and renewal of the existing roading network, as well as for improvements that meet the national outcome priorities. This co-investment now makes up a significant proportion of Council’s overall roading programme. Co-investment is conditional on the planned transportation activities delivering national priorities and criteria. It is very important we work collaboratively with NZTA, Waka Kotahi to deliver these national priorities. These are set every 3 years through the Government Policy Statement on Land Transport.</p> |  | <p>If there are changes or reductions, Council will have to reconsider the level of delivery for the financially- assisted programme.</p> <p>This is considered a critical risk in view of the Government’s potential reviews of transport funding the details which are unknown at this time.</p> |
| <p>Depreciation rates on planned asset acquisitions</p> <p>If depreciation costs are significantly higher than budgeted, rates would increase to balance the budget.</p> |  | <p>If depreciation costs are significantly higher than budgeted, rates would increase to balance the budget.</p> |
| <p>Depreciation Funding</p> <p>The current LTP includes funding 25% of the calculated depreciation cost in years 1 to 5 and 50% of the depreciation costs in years 6 to 10. The plan also includes funding depreciation of any growth or level of service capital works so in dollar terms this sees a significant increase in depreciation funding over the 10 year period of the plan.</p> |  | <p>Depreciation funding is intended to reflect the ‘decline in service potential’ of an asset and to ensure that the current customers are paying their fair share. It is also used to fund renewal or other capital works. The risk associated with phasing in depreciation funding is considered low as Council is intending to fully loan fund the proposed capital works programme and also pay interest and principal payments during this period.</p> |

PRICE LEVEL CHANGES

ACCOUNTING RULES REQUIRE COUNCIL TO ADJUST ITS FORECAST FINANCIAL INFORMATION TO TAKE INTO ACCOUNT THE IMPACT INFLATION. THESE PRICE LEVEL ADJUSTMENTS HAVE BEEN APPLIED TO ALL BUDGETS AND PROJECTS AT THE RATES OUTLINED BELOW. THEY ARE BASED ON BERL.

PRICE LEVEL ADJUSTERS APPLIED TO 2024/34 LONG TERM PLAN FORECASTS

| | | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 | 2032/33 | 2033/34 |
|-------------------------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Administration | Base year | 2.7% | 2.0% | 2.2% | 2.2% | 2.1% | 2.0% | 1.9% | 1.9% | 1.9% | 1.9% |
| Salaries | Base year | 4.0% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% | 2.5% |
| Three Waters | Base year | 2.2% | 2.2% | 2.2% | 2.1% | 2.1% | 2.0% | 2.0% | 2.0% | 1.9% | 1.9% |
| Roading | Base year | | 3.2% | 2.8% | 2.3% | 1.9% | 1.6% | 1.3% | 1.0% | 0.8% | 0.8% |
| Information Technology | Base year | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% |
| All Other Assets | Base year | 2.7% | 2.0% | 2.2% | 2.2% | 2.1% | 2.0% | 1.9% | 1.9% | 1.9% | 1.9% |

RATING UNIT CHANGES

Based on historical data and changes to the district's rating base, Council is projecting that the number of rating units in the district will continue to grow at a rate of an average of 0.5% per annum during 2024 to 2034.

